

## Press release

### **H&D Wireless establishes partnership with SAP integrator Zuite Business Consulting for world class RTLS indoor positioning of Returnable Transport Packages and industrial IoT solution pre-integrated for SAP users**

[Stockholm, Sweden, April 26, 2017.] [H&D Wireless](#), a leading Internet of Things (IoT), cloud and platform system provider, now current for listing at the Stockholm stock exchange, has teamed up with the Nordic's leading SAP integrator [Zuite Business Consulting](#) for the launch of *GEPS for Industry*, H&D Wireless's new IoT enterprise indoor real time localization system (RTLS), of Returnable Transport Packages (RTP), specifically developed for the manufacturing industry to support its path to digitalization.

*GEPS for Industry* is specifically developed to address asset management and visualization challenges of the global manufacturing industry, including asset utilization, production bottlenecks, uneven production flow or stops and unexpected machinery breakdowns.

It is pre-integrated with SAP, the world's leading ERP application with 345,000 customers worldwide and more than 125 million subscribers in its cloud user base. H&D Wireless has partnered with the Nordic region's leading SAP integrator Zuite Business Consulting for the roll out of *GEPS for Industry*.

"With SAP being the leading ERP system, it is crucial for us to be able to offer clients swift, professional and seamless integration of *GEPS for Industry* with SAP," said Pär Bergsten, founder and CEO of H&D Wireless. "For this purpose, we are happy to announce the new partnership with Zuite Business Consulting, the best SAP integrator in the Nordics."

Based in Gothenburg, Zuite Business Consulting integrates industry, process and SAP expertise to create lasting value for its customers. Zuite has expertise in supply chain management, supplier relationship management, customer relationship management and financials.

"IoT is the next step for all logistical business processes," said Carl Östholm, CEO, Zuite Business Consulting. "Now when Zuite and H&D Wireless shows that it works with the biggest ERP system in the world, SAP, customers can feel safe to take the next step in IoT."

#### **Multi-billion dollar market**

*GEPS for Industry, Griffin Enterprise Positioning Services*, allows manufacturing companies to digitalize and visualize business processes and follow key assets and products in real time. The system, supporting several wireless technologies such as UWB, BLE, RFID and Wi-Fi together with Big data analytics and artificial intelligence that can locate forklifts, assets, people, end products and working progress. It enables workers

and management to view business progress, and find issues before they turn into problems.

With *GEPS for Industry*, H&D Wireless strengthens its position in the fast-growing market of Real-Time Locating Services (RTLS), within enterprises for assets, supply chain and people. The Smart Factory and Industrial IoT market is expected to exceed \$205bn by 2020 (Markets and Markets research).

### **Live demonstration at SAP event in Gothenburg**

H&D Wireless is a member of SAPSA. H&D Wireless will demonstrate GEPS for Industry at the SAPSA event "[VårIMPULS 2017](#)" at the Clarion Hotel Post in Gothenburg on April 26, 2017. Please contact Mr Pär Bergsten for a personal demonstration.

### **For additional information please contact:**

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### **Helpful links:**

[About H&D Wireless](#)  
[About H&D Labs – the company’s design center](#)  
[About Zuite Business consulting](#)

### **About H&D Wireless:**

*H&D Wireless is a Swedish Internet of Things cloud and platform system provider. Its Griffin IoT cloud platform is an end-to-end system solution containing world-class wireless modules, cloud services with analytics and artificial intelligence and smartphone applications for smart homes and enterprises. H&D Wireless was founded in 2009 and is among Sweden’s fastest growing and most decorated IoT companies, with more than 1,100,000 wireless products shipped to date for IoT, M2M solutions across the globe.*

### **About ZuiteBusiness Consulting**

*Zuite was founded in 2006 and is Nordic’s leading SAP Business consulting firm. With more than 60 consultants and offices in Stockholm, Gothenburg and Malmö. Deep expertise and knowledge of SAP. Extensive successful track record. Member of SAPSA.*